



Aircraft Finance Master Class

Sunday- 27th January 2019

This master class will give an understanding to the overall aircraft investment from purchasing, risks, return on investment, and legal factors. This master class will also discuss on the future aircraft models and concepts.

08:00AM - 09:00AM **Registration**

09:00AM - 09:15AM **Opening Speech: Abu Dhabi Global Market**

09:15AM - 10:00AM **Invest in Aircraft, the Rise of a Super Yield**



Eddy Pieniasek
Head of Analytics and Advisory
Ishka Global Airport International Group



Peter Morris
Chief Economist
Flight Ascend Consultancy

10:00AM - 11:00AM **How to Choose Your Aircraft**



Rolando Corradini
Sales Director Middle East & Turkey
Embraer Commercial Aviation



Vasgen Edwards
Managing Director
Middle East & Africa, Boeing
Capital Corporation

11:00AM - 11:30AM **Network Coffee**

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11:30AM - 12:00PM **How to Finance your Aircraft:
Investment Fund Creation / Finance Lease Structure**



Rob Watts
CEO & VP Advisory
Aerotask



Aircraft Project Finance Master Class

27th January 2019

12:00PM - 12:30PM **Invest in innovation, FBO's, Second Hand Market, and future of aviation. Is the industry prepared for electrified skies?**



Adel Mardini
CEO and President
JETEX

13:00PM - 14:00PM **Business Lunch**

Sponsored By:



ABU DHABI GLOBAL MARKET
سوق أبوظبي العالمي

14:00PM - 15:00PM **Future Aircraft Investments Were Investors Should Look**



Matt Knapp
Founder
Zunum Aero



Vik Kachoria
President & CEO
Spike Aerospace, Inc.

15:00PM - 16:00PM **I'm buying an aircraft and now? What happens when things go wrong? (How to deal with banks, renegotiate debts and possession of assets)**



Paul Jebely
Managing Partner & Co-Chair of
Asset Finance Pillsbury Winthrop



Airport Project Finance Master Class

Sunday- 27th January 2019

This masterclass will provide information on best practices and the know-how to set up the financial and institutional arrangements pertaining to the implementation innovative and sustainable airport projects.

08:00AM - 09:00AM **Registration**

09:00AM - 10:00AM **Projecting Airports of the Future**



Dr. Fethi Chebil
 Airport PPP Expert



Paul Dunne
 Director Buildings
 ARUP

10:00AM - 11:00AM **Unlocking Debt, Equity Funds or PPP'S**



Pedro Neves
 United Nations Leader of Task Force
 for Public – Private Partnerships



Rupen Singh Philloura
 Principal Airport Groupe

11:00AM - 11:30AM **Network Coffee**

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 GENERAL CIVIL AVIATION AUTHORITY



11:30AM - 12:30PM **Financing and Operating an Airport**



Colm Moran
 Founder and Chief Executive Officer
 DAA International



Jacques Khoriaty
 Middle East & South Asia Aviation
 Director, EGIS

12:30PM - 13:00PM **Airport Developments – The Investor Perspective**



Alan Corner
 Executive Director, Aviation Strategy,
 Products and Sales at Egis



Lee Lawrence
 Chief Investment Officer
 Tarabot Investment & Development Co.



Airport Project Finance Master Class

27th January 2019

13:00PM - 14:00PM Business Lunch

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سوق أبوظبي العالمي

14:00PM - 15:00PM

How to Make an Airport Profitable? Successful Privatisation Case Studies



Dr. Dan Wong
Deputy Head of Department - Transport
Studies at Modern College of Business
and Science Sultanate of Oman



Kjeld Binger
CEO
Airport International Group

15:00PM - 16:00PM

Aerotropolis Concept – The Future of Urbanization



Dr. Mirjam Wiedemann, PhD
Founder
Weidemann Consultants



Main Summit- Day 1 Monday- 28th January 2019

08:00AM - 09:30AM **Registration**

10:00AM - 10:20AM **Opening Ceremony**



H.E. Sultan bin Saeed Al Mansouri
Minister of Economy and Chairman
General Civil Aviation Authority



H.E. Dr. Olumuyiwa Benard Aliu
President of International Civil Aviation
Organization Council (ICAO)

10:30AM - 11:30AM **Global Nations' strategy for a sustainable growth in Aviation
The vision of world aviation leaders in Aviation investment
and sustainability - Panel 1**

Moderator: Dr. Fethi Chebil, PPP Airport Expert



H.E. Sultan bin Saeed Al Mansouri
Minister of Economy and Chairman
General Civil Aviation Authority



H.E. Blade Nzimande
Minister of Transport
Republic of South Africa



H.E. Sirika Hadi
Minister of State for Aviation
Republic of Nigeria



H.E. Yap Ong Heng
Senior Advisor of Ministry of Transport
Republic of Singapore



H.E. Tomás Insausti
Head of the National Administration of Civil Aviation
Republic of Argentina

11:30AM - 12:00PM **Network Coffee / High Dignitaries
Visit to Exhibition**

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مطار الشارقة
Sharjah Airport



Main Summit- Day 1

28th January -2019

12:00AM - 13:00PM

Global Nations' strategy for a sustainable growth in Aviation The vision of world aviation leaders in Aviation investment and sustainability - Panel 2

Moderator: Dr. Fethi Chebil, PPP Airport Expert



Hon. Aggrey Henry Bagiire
Minister of State for Transport
Republic of Uganda



H.E. Didier Dogley
Minister of Tourism, Civil Aviation, Ports
and Marine, Republic of Seychelles



H.E. Volodymyr Omelyan
Ministry of Infrastructure
Ukraine



H.E. Ricardo Fenelon Junior
Director General Civil Aviation
Federal Republic of Brazil

13:00PM - 14:00PM

Airport Investment: Enhancing Global Airport Infrastructures

Moderator: Jacques Khoriaty, Middle East & South Asia
Aviation Director, Egis



Aimen bin Ahmed Al Hosni
CEO
Oman Airports



Lorenzo Di Loreto
Vice President Sales and Marketing
Munich Airport International



Pierre-Hugues Schmit
Chief Commercial Officer
VINCI Airports



Swati Tandon
Partner
McKinsey & Company



Matthias Pape
Senior Vice President Business Development
Swissport International



Main Summit- Day 1

28th January -2019

14:00PM - 15:00PM **Business Lunch**

Sponsored By:



15:00PM - 16:00PM

UAE A Visionary Platform For Aviation Investment

Moderator: Laura Elisabeth Mueller, Managing Director, Airfinance Journal



Dr. Mark J. Pierotti
FRAeS Director Commercial &
International Business Development
Abu Dhabi Aviation



Farrel Sheridan
Head of Strategic Development
Abu Dhabi Global Market



Sharief Fhamy
Chairman
AMCHAM



Ziad Faisal Al Hazmi B. Eng
CEO
Lufthansa Technik

16:00PM - 17:00PM

New Aviation Sectors Showcase. What's Next in Aviation Investment?

Moderator: Jacob Berman, Managing Director, Standard Chartered Bank



Andreas Raptopoulos
Founder & CEO
Matternet



Matt Knapp
Aircraft CTO
Zunum Aero.



Seyed Mohseni
CEO
SAMAD Aerospace



Vik Kachoria
President & CEO
Spike Aerospace, Inc.

19:30PM - 21:30PM

GIAS Networking Reception (by Invitation Only)

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Main Summit- Day 2 Tuesday- 29th January 2019

08:00AM - 09:00AM **Registration**

09:00AM - 10:00AM **Global Investment in Aviation What Are The Trends**

Moderator: Laura Elisabeth Mueller, Managing Director, Airfinance Journal



Jamal Saif Al Jarwan
Secretary-General
UAE International Investors Council



Dr. Fethi Chebil
Airport PPP Expert



Peter Fuhrman
CEO
China First Capital



Tiago Lopes
Senior Engineer
European Investment Bank (EIB)



Vasgen Edwards
Managing Director, Middle East
& Africa, Boeing Capital Corporation

10:00AM - 11:00AM **Aviation Training Global Investment Opportunities**

Moderator: Kateřina Ševčíková Urbanová, AEROSPACE



Captain Martin Mahoney
Senior Vice President Flight Training
Emirates Airline



Ahmed Al Jallaf
Assistant Director General
Air Navigation Services, UAE GCAA



Alexandre Alves
Chief Commercial Officer
Sevenair Group



Anup Prabhakaran Nair
Chief Flight Instructor
Fujairah Aviation Academy



Arthur Leopold-Leger
CEO
Elixir Aircraft



Luciano Belviso
Founder & CEO
Blackshape S.p.A.

11:00AM - 11:15AM **Network Break / Coffee**

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Main Summit- Day 2

29th January 2019

11:15AM - 12:00PM **Urban Space the new investment frontier.
Future is now, where to invest?**

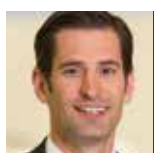
Moderator: Alexander Nase, Managing Director, FEV Consulting



Evgeni Borisov
CEO
Vimana Global



Diana Siegel
VP Mobility Programs
Aurora Flight Sciences



Gregor Grandl
Senior Partner
Porsche Consulting GmbH



Khaled Al Awadhi
Director of Transportation Systems
Department, RTA

12:00PM - 13:00PM **Where's the Gold in Aviation Value Chain? New Sectors and
Destinations Perspectives - Where to Invest, for Sustainable Growth?**

Moderator: Kateřina Ševčíková Urbanová, AEROSPACE magazine



Achuzie K. Ezenagu
CEO
Toucan Aviation



Gregory Gootlieb
Founder and Managing Director
Airships Arabia



Max Kamenetsky
Senior Product Manager
Loon



Sibongile Sambo
Owner
SRS Aviation

13:00PM - 14:00PM **Business Lunch**

Sponsored By:





Main Summit- Day 2

29th January 2019

14:00PM - 15:00PM

Startups That Will Revolutionise The Aviation Industry

Moderator: Aya Sadler, Incubator Manager, INTELAK

#GIAS19 Startup Competition Finalist 1 to be Announced

#GIAS19 Startup Competition Finalist 2 to be Announced

#GIAS19 Startup Competition Finalist 3 to be Announced

#GIAS19 Startup Competition Finalist 4 to be Announced

#GIAS19 Startup Competition Finalist 5 to be Announced

15:00PM - 16:00PM

Closing Ceremony



H.E. Saif Mohammed Al Suwaidi
Director General of United Arab Emirates
General Civil Aviation Authority